

Arizona Outdoor Living Pricing Guide

Every planning range published on aeoutdoorliving.com/pricing, on one printable sheet. These are the ranges most AE clients invest in their property for each scope of work across the Phoenix metro — published openly so you can plan without a sales call. They are planning ranges, not quotes. Your exact number lives in an itemized written proposal that reflects your lot, selections, and approved scope.

Planning ranges · Last reviewed June 2026

1. Full backyard resort

\$150k – \$400k+ home investment. Full backyard resort builds — pool and spa, pergola or ramada, outdoor kitchen, fire feature, pavers, turf, and landscape lighting — typically land in this investment range depending on lot size, finish level, and feature count. This is permanent value built into the home, not a line on next year's expense report.

2. Starting investment ranges by project type

Scope	Planning range	What the range carries
Custom Pool & Spa	\$65k – \$150k+ home investment	3D design and elevation plans; permits, excavation, gunite shell; tile, coping, PebbleTec or quartz; variable-speed equipment and startup.
Pergola or Shade Structure	\$15k – \$45k	Engineered footings and framing; louvered or solid roof; hidden gutters and drainage; optional fans, lighting, misting.
Outdoor Kitchen	\$18k – \$60k+	Built-in grill and side burners; refrigeration, sinks, storage; stone or porcelain counters; lighting, gas, and electrical.
Pavers & Hardscape	\$14 – \$35 / sq ft	Compacted aggregate base; travertine, porcelain, or concrete pavers; polymeric sand joints; edge restraints and sealing.
Artificial Turf	\$11 – \$18 / sq ft	Decomposed granite base; UV-stable fibers including pet-household options; cooling-style infill options; workmanship warranty on installation.
Fire Pits & Features	\$4.5k – \$15k+	Manufacturer-engineered burner and venting; lava rock or fire glass; stone surround; optional remote ignition.
High-Pressure Misting	\$1.8k – \$6k	1,000+ PSI pump and lines; stainless 0.006" nozzles; zoned control; hidden routing.
Residential Splash Pad	\$25k – \$70k	Interactive water features; slip-resistant rubberized surface; recirculation with UV/chlorine; drainage and safety design.
Outdoor & Permanent Lighting	\$3.5k – \$12k	Brass or copper low-voltage fixtures, transformer, wire runs, and controls. Permanent roofline lighting is quoted per linear foot of eave — typically \$32–\$48 / ft installed with a programmable controller.
Glass Pool Fencing & Railings	\$225 – \$325 / linear ft	1/2" tempered safety glass on stainless core-mount spigots (bolt-down where the approved detail requires); field measure and custom panel fabrication. Footing add-on: \$75–\$100 / ft in open areas; \$110–\$125 / ft where pavers or turf must be removed and reinstalled.

Glass fencing and railings are installed by Sonoran Glass; permanent roofline lighting is installed by AE LEDs. Final mounting, footing, engineering, permit and barrier requirements depend on site conditions, the approved design, applicable authority and manufacturer requirements, and the signed scope.

3. What moves your number inside a range

- **Lot conditions.** Access width, elevation change, soil type, and utility locations can meaningfully shift cost on otherwise similar scopes.
- **Finish level.** Standard plaster vs. PebbleTec vs. glass tile waterline. Concrete vs. travertine vs. porcelain deck. Finishes drive a meaningful portion of total cost.
- **Feature count.** Each spa, baja shelf, fire bowl, water wall, or automation upgrade adds a defined line item — not a vague markup.
- **Equipment & automation.** Variable-speed pumps, salt systems, heaters, and app-based automation add to the upfront number.
- **Permits, engineering & HOA.** When permitting, engineering, or HOA coordination is included in AE's written scope, our team coordinates the applicable preparation and submittals. Requirements, fees, responsibilities, and approval timelines vary by project and governing authority.
- **Timeline.** Project timing varies by scope, approvals, selections, site conditions, procurement, and current availability. We confirm a working schedule with you before construction begins.

4. Before you compare bids

- [] Confirm the contractor's ROC license and current insurance. In Arizona, work valued at \$1,000 or more (including labor and materials) generally requires a licensed contractor.
- [] Ask for an itemized scope — not a single bottom-line number.
- [] Check what base preparation, drainage, and grading are actually carried.
- [] Confirm material brands, models, thicknesses, and allowances in writing.
- [] Compare the payment schedule and what each draw releases.
- [] Read the workmanship warranty and its exclusions, and note which manufacturer warranties are separate from it.
- [] Ask who handles permits, engineering, and HOA submittals, and who pays the fees.
- [] Confirm what is excluded — exclusions are where bids really differ.

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